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BRIAN CUMMINGS

OBJECTIVE Secure part time work using the skills and expertise developed in researching, planning and executing corporate and marketing communications programs.

SKILLS & ABILITIES Although my core capability is writing, I have demonstrated expertise in conceptualizing and presenting well-researched positioning recommendations to corporate and brand marketing clients.

EXPERIENCE **OMEGA TELESERVE**

June 2012 - Present

Provide marketing and secure funding for Omega, which is a managed service provider focusing on providing SD-WAN solutions to customers.

CUMMINGS & COMPANY

January 2007- June 2012

Provided marketing and marketing communications consulting to small businesses, primarily involved in technology.

MICHAEL A. BURNS & ASSOCIATES

December 2001 – December 2006

Responsible for key energy and health care accounts, new business and strategic planning for all accounts.

CUMMINGS MCGLONE & ASSOCIATES

April 1997-December 2001

Co-founded and grew a technology-focused agency that was named one of the top five fastest growing agencies in the U.S. in 1999. Merged with Michael A. Burns & Associates.

PUBLICIS PUBLIC RELATIONS

April 1987-February 1997

As CEO, grew the former Bloom Public Relations into the largest agency in the Southwest.

EDUCATION **DUQUESNE UNIVERSITY**

Bachelor of Arts with a major in Journalism